# **Company Results**

# TTW – BUY (TP'17: 12.00)



Ref. No.: CO2017 0335

12 May 17

1QFY17 profit down 4.2% y-y, short of forecasts by 4.9%

Btmn	1QFY17	4QFY16	1QFY16	% у-у	% q-q
Net profit	593	568	619	-4.2	4.4
EPS	0.15	0.14	0.16	-4.2	4.4

- ▶ 1QFY17 profit short of forecasts by 4.9% hit by loss from CKP: TTW missed forecasts by 4.9% with a 4.2% y-y drop in 1QFY17 profit to Bt593mn, largely blaming a loss of Bt11mn from CKP against our forecast for a profit of Bt13mn and a profit of Bt12mn in 1QFY16. For the quarter, revenue held flat y-y at Bt1,330mn, slightly better than our forecasts as a rise in average water tariff rates offset a 1.8% y-y drop in tap water sales volumes to 67.58 MCM. Costs and SG&A expenses came in line with expectations but tax expenses exceeded estimates.
- Apr sales volumes down further by 1.8% y-y but CKP seen as growth catalyst in 2H: TTW reported its total sales volumes of treated water were on the decline in Apr, down 1.8% y-y as sales volume growth at BLDC failed to offset a steady decline in sales volumes of TTW and PTW which dropped 2.5% and 1.6% y-y respectively. Costs also tend to climb upwards in the wake of another 12.52 satang/kWh Ft rate hike for May to Aug 2017, which would take a bite out of the bottom-line in 2QFY17. However, the planned startup of CKP's Bangpa-in Cogeneration Power Plant Phase 2 in Jun 2017 should serve as a potential catalyst for further sales volume growth at BLDC and higher equity income from CKP.
- **'BUY' rating with Bt12/share target price**: For the time being, we leave our FY17 profit outlook for TTW unchanged at Bt2,628mn. Our 'BUY' rating also remains unchanged with a FY17 SOTP-based target price of Bt12/share in light of its consistent dividend profile.



(Source: SET) Siam Tiyanont, Securities Investment Analyst #17970

# Corporate Governance - 2016



amata	ACIT	BAFS	BAY	BCP
BIGC	BTS	BWG	CK	CPF
CPN	CSL	DELTA	DEMCO	DRT
DTAC	DTC	EASTW	EGCO	GFPT
GPSC	GRAMMY	HANA	HMPRO	INTUCH
IRPC	IVL	KBANK	KCE	KKP
ктв	KTC	LHBANK	LPN	MBK
MCOT	MINT	MONO	NKI	NIYT
ото	PHOL	PPS	PS	PSL
PIT	PTTEP	PTTGC	QH	QTC
RATCH	SAMART	SAMTEL	SAT	SC
SCB	SCC	SCCC	SE-ED	SIM
SITHAI	SNC	SPALI	SSSC	STEC
SVI	TCAP	THOOM	TISCO	TKT
TMB	TNDT	TOP	TSC	TTCL
τυ	UV	VGI	WACOAL	WAVE

S	AAV	ACAP	ADVANC	AGE
NH	AHC	AKP	ALUCON	AMANAH
WAN	AP	APCO:	APCS	ARIP
SIA	ASIMAR	ASK	ASP	AUCT
MAND	BANPU	BBL	BDMS	BEM
FIT	BLA	BOL	BROOK	CEN
ENTEL	CFRESH	CGH	CHG	CHO
HOW	CI	CIMBT	СКР	CM
INIS	CNT	COL	CPI	DCC
Α	ECF	Œ	ERW	FORTH
PI	GBX	GC	GCAP	GL.
SLOBAL	GLOW	GUNKUL	HOTPOT	HYDRO
oc	ICHI	IFEC	INET	IRC
SP	K	KSL	KTIS	L&E
ANNA	LH	LHK	UT	LOXLEY
RH	LST	м	MACO	MALEE
ABKET	MC	MEGA	MFC	MOONG
ASC	MITI	MTLS	NCH	NOBLE
БІ	NTV	OCC	OGC	OISHI
RI	PACE	PAP	PB	PCSGH
DI	PE	PG	P.W	PLANB
M	PPP	PR	PRANDA	PREB
RG	PRINC	PT	PTG	PYLON
LCON .	RICHY	ROBINS	RS	RWI
	S&J	SABINA	SALEE	SAMOO
OG	SEAFCO	SFP	SIAM	SINGER
is	SMK	SMPC	SMT	SNP
PI	SPPT	SPRC	SR	SSF
ST	STA	SUSCO	SUTHA	SWC
YMC	SYNEX	SYNTEC	TAE	TAKUNI
ASCO	TBSP	TCC	TF	TEI
GCI	THA	THANA	THANI	THIP
HRE	THREL	TICON	TIPCO	TK
KS	TMC	TMI	TMILL	TMT
NITY	TNL	TOG	TPC	TPCORP
RC	TRU	TRUE	TSE	TSR
SIE	TSTH	TTA	TTW	TVD
VO.	TWPC	UAC	UP	UPF
пн	VNT	WINNER	YUASA	ZMICO

AEC	AEONIS	AF	AIRA	AT
AJ	AKR	AMARIN	AMATAV	AMC
APURE	AQUA	ARROW	AS	BA
BEAUTY	BEC	BH	BIG	BIC
BJCHI	BKD	BR	BROCK	BRR
BTNC	CBG	CGD	CHARAN	CITY
CMR	COLOR	COM7	CPL	CSC
CSP	CSR	CSS	CTW	DCON
DIMET	DNA	EARTH	EASON	ECL
EFORL	EPCO	EPG	ESSO	FE
FER	FOCUS	<b>FSMART</b>	FSS	FVC
<b>G</b> EL	GIFT	GLAND	GOLD	GSTEL.
GYT	HPT	HTC	HTECH	IFS
IHL	ILINK	INSURE	IRCP	IT
ITD	J	JMART	JMT	JUBILE
JWD	KASET	KBS	KCAR	KGI
KKC	KOOL	KWC	KYE	LALIN
LPH	MAIOR	MAKRO	MATCH	MATI
M-CHAI	MDX	MFEC	MJD	MK
MODERN	MPG	NC	NCL.	NDR
NEP	NOK	NUSA	PATO	PCA
PDG	PF	PICO	PIMO	PL
PLAT	PLE	PMTA	PPM	PRIN
PSTC	QLT	RCI	RCL.	RICH
RML	RPC	SANKO	SAPPE	SAWAD
SCI	SCN	SCP	SEAOIL	SENA
SIRI	SKR	SLP	SMG	SMIT
SORKON	SPA	SPC	SPOG	SPVI
SSC	STANLY	STPI	SUC	TACC
TCCC	TCMC	TEAM	TFD	TFG
TIC	TIW	TKN	TLUKE	TMD
TNP	TOPP	TPA	TPAC	TPCH
TPIPL	TPOLY	TRITN	TRT	m
TVI	TWP	U	UBIS	UMI
UPOIC	UT	UWC	VIBHA	VPO
VTE	WICE	WIIK	WIN	XO

### **Results Presentation**

Score Range	Number of Logo
< 50%	No logo given
50-59%	
60-69%	
70-79%	
80-89%	
Q0.100%	

The disclosure of the survey result of the Thai Institute of Directors Association (IOD) regarding corporate governance is made pursuant to the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative disclosure to the public and able to be accessed by a general public investor. The results, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that data. Phillip Securities (Thailand) of securities company does not confirm nor certify the accuracy of such survey result.

# Thai CAC (As of October 28, 2016)



Declared				
25	Α	ABC	ABICO	ACAP
AEC	AF	AGE	AH	Al
AIE	AIRA	ALUCON	AMARIN	AMATA
ANAN	AOT	AP	APCO	APCS
APURE	AQUA	AS	ASIA	ASIAN
ASIMAR	ASK	всн	BEAUTY	BFIT
вн	BIGC	BJCHI	BKD	BLAND
BROCK	BROOK CGH	BRR	BSBM	BTNC
CEN	CGH	CHARAN CM	CHO	CHOTI
CPF	CPL	CSC	CSR	CSS
DELTA	DNA	EA	ECF	EE
EFORL	EPCO	ESTAR	EVER	FC
FER	FNS	FPI	FSMART	FVC
GC	GEL	GFPT	GIFT	GLOBAL
GPSC	GREEN	GUNKUL	HMPRO	HOTPOT
ICHI	IEC	IFS	ILINK	INET
INOX	INSURE	IRC	J	JAS
JMART	JMT	JTS	JUBILE	JUTHA
K KSL	KASET KTECH	KBS KYE	KC L&E	KCAR LALIN
IPN	LRH	LTX	LVT	M
MAKRO	MALEE	MBAX	MC	MCOT
MEGA	MFEC	MIDA	MILL	MINT
MID	MK	ML	MPG	MTLS
NBC	NCH	NCL	NDR	NINE
NMG	NNCL	NPP	NTV	NUSA
OCC	OGC	PACE	PAF	PCA
PCSGH	PDG	PDI	PIMO	PK
PLANB	PLAT	PRANDA	PREB	PRG
PRINC	PSTC	PYLON	QH	RML
ROBINS RWI	ROCK SAMCO	ROH SANKO	ROJNA SAUCE	RP SC
SCCC	SCN	SEAOIL	SE-ED	SENA
SGP	SITHAI	SKR	SMIT	SMK
SORKON	SPALI	SPCG	SPPT	SPRC
SR	SRICHA	STA	STANLY	SUPER
SUSCO	SYMC	SYNEX	SYNTEC	TAE
TAKUNI	TASCO	TBSP	TEAM	TFG
TFI	THAI	TIC	TICON	TIP
TKT	TLUXE	TMC	TMI	TMILL
TMT	TPA	TPP	TRT	TRU
TRUE TU	TSE TVD	TSI TVO	TSTE TVT	TTW TWPC
U	UBIS	UKEM	UNIQ	UOBKH
		VGI		VNG
UREKA	uwc		VIBHA	VNG
VNT	WAVE	WHA	WICE	
WIIK	WIN	хо	ZMICO	
Certified				
ADVANC	AKP	AMANAH	ASP	AYUD
BAFS	BANPU	BAY	BBL	BCP
BKI	BLA	BTS	BWG	CENTEL
CFRESH	CIMBT	CNS	CPI	CPN
CSL	DCC	DEMCO	DIMET	DRT
DTAC	DTC	EASTW	ECL	EGCO
ERW	FE	FSS	GBX	GCAP
GLOW		HTC	ICC	IFFC
INTUCH	HANA			
KGI	IPRC	IVL	KBANK	KCE
	IPRC KKP	IVL KTB	KBANK KTC	KCE LANNA
LHBANK	IPRC KKP LHK	IVL KTB MBK	KBANK KTC MBKET	KCE LANNA MFC
MINT	IPRC KKP LHK MONO	IVL KTB MBK MOONG	KBANK KTC MBKET MSC	KCE LANNA MFC MTI
	IPRC KKP LHK MONO NSI	IVL KTB MBK	KBANK KTC MBKET	KCE LANNA MFC
MINT NKI	IPRC KKP LHK MONO	IVL KTB MBK MOONG OCEAN	KBANK KTC MBKET MSC PB	KCE LANNA MFC MTI PE
MINT NKI PG	IPRC KKP LHK MONO NSI PHOL	IVL KTB MBK MOONG OCEAN PM	KBANK KTC MBKET MSC PB PPP	KCE LANNA MFC MTI PE PPS
MINT NKI PG PR	IPRC KKP LHK MONO NSI PHOL PSL	IVL KTB MBK MOONG OCEAN PM PT	KBANK KTC MBKET MSC PB PPP PTG	KCE LANNA MFC MTI PE PPS PTT
MINT NKI PG PR PTTEP	IPRC KKP LHK MONO NSI PHOL PSL PTTGC	IVL KTB MBK MOONG OCEAN PM PT Q-CON	KBANK KTC MBKET MSC PB PPP PTG QLT	KCE LANNA MFC MTI PE PPS PTT RATCH
MINT NKI PG PR PTTEP S & J SCG SNP	IPRC KKP LHK MONO NSI PHOL PSL PTTGC SABINA SINGER SPC	IVL KTB MBK MOONG OCEAN PM PT Q-CON SAT SIS	KBANK KTC MBKET MSC PB PPP PTG QLT SCB SMPC SSF	KCE LANNA MFC MTI PE PPS PTT RATCH SCC SNC
MINT NKI PG PR PTTEP S & J SCG SNP SSSC	IPRC KKP LHK MONO NSI PHOL PSL PTTGC SABINA SINGER SPC SVI	IVL KTB MBK MOONG OCEAN PM PT Q-CON SAT SIS SPI TCAP	KBANK KTC MBKET MSC PB PPP PTG QLT SCB SMPC SSF TCMC	KCE LANNA MFC MTI PE PPS PTT RATCH SCC SNC SSI TF
MINT NKI PG PR PTTEP S & J SCG SNP SSSC TGCI	IPRC KKP LHK MONO NSI PHOL PSL PTTGC SABINA SINGER SPC SVI THANI	IVL KTB MBK MOONG OCEAN PM PT Q-CON SAT SIS SPI TCAP THCOM	KBANK KTC MBKET MSC PB PPP PTG QLT SCB SMPC SSF TCMC THRE	KCE LANNA MFC MTI PE PPS PTT RATCH SCC SNC SSI TF THREL
MINT NKI PG PR PTTEP S & J SCG SNP SSSC	IPRC KKP LHK MONO NSI PHOL PSL PTTGC SABINA SINGER SPC SVI	IVL KTB MBK MOONG OCEAN PM PT Q-CON SAT SIS SPI TCAP	KBANK KTC MBKET MSC PB PPP PTG QLT SCB SMPC SSF TCMC	KCE LANNA MFC MTI PE PPS PTT RATCH SCC SNC SSI TF

TSTH

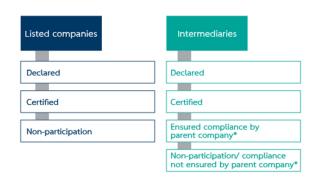
TTCL

TVI

WACOAL

Non-participa	ation			
AAV	ACC	ADAM	AEONTS	AHC
AFC	AIT	AJ	AJD	AKR
ALLA	ALT	AMATAV	AMC	APX
AQ	ARIP	ARROW	ASEFA	ASN
ATP30	AUCT	BA	BAT-3K	BCPG
BDMS	BEC	BEM	BGT	BIG
BIZ	BJC	BLISS	BM	BOL
BPP	BR	BRC	BSM	BTC
BTW	BUI	CBG	CCET	CCN
CCP	CGD	CHEWA	CHG	CHUO
CIG	CITY	CK	CKP	CMO
CMR	CNT	COLOR	COM7	COMAN
CPH	CPR	CRANE	CSP	CTW
CWT	DAII	DCON	DCORP	DRACO
DSGT	DTCI	EARTH	EASON	EIC
EKH	EMC	EPG	ESSO	F&D
FANCY	FMT	FN	FOCUS	FORTH
GENCO	GJS	GL	GLAND	GOLD
GRAMMY	GRAND	GSTEL	GTB	GYT
HARN	HFT	HPT	HTECH	HYDRO
IHL	IRCP	IT	ITD	ITEL
JCT	JSP	JWD	KAMART	KCM
KDH	KIAT	KKC	KOOL	KTIS
KWC	KWG	LDC	LEE	LH
LIT	LOXLEY	LPH	LST	MACO
MAJOR	MANRIN	MATCH	MATI	MAX
M-CHAI	MCS	MDX		MODERN
MPIC	NC	NEP	NETBAY	NEW
NEWS	NFC	NOBLE	NOK	NPK
NWR	NYT	OHTL	OISHI	ORI
ото	PAE	PAP	PATO	PERM
PF	PICO	PJW	PL	PLE
PMTA	POLAR	POMPUI	POST	PPM
PRAKIT	PRECHA	PRIN	PRO	PSH
PTL	QTC	RAM	RCI	RCL
RICH S	RICHY S11	RJH SAFARI	RPC SALEE	RS SAM
SAMART	SAMTEL	SAPPE	SAWAD	SAWANG
SCI	SCP	SEAFCO		SE
SEP	SGF	SHANG	SELIC SIAM	SIM
SIMAT	SIRI	SLP	SMART	SMM
SMT	SOLAR	SPA	SPG	SPORT
SPVI	SQ	SSC	SST	STAR
STEC	STHAI	STPI	SUC	SUTHA
SVH	SVOA	swc	T	TACC
TAPAC	TC	TCB	TCC	TCCC
TCJ	TCOAT	TFD	TGPRO	TH
THANA	THE	THIP	THL	TIW
			T-100	
TNDT	TNH	TNP	TNPC	TNR
TOPP	TPAC	TPBI	TPCH	TPIPL
TPOLY	TPROP	TR	TRC	TRITN
TRUBB	TSF	TSR	TTA	TTI
TTL	TITM	TUCC	TWP	TWZ
TYCN	UAC	UEC	UMI	UMS
UP	UPA	UPF	UPOIC	UT
UTP	UV	UVAN	VARO	VI
VIH	VPO	VTE	WG	WINNER
WORK	WORLD	WP	WR	YCI
YNP	YUASA			

#### Levels of Commitment



Only parent companies subject to the Bribery Act or other similar laws that requires parent companies be accountable for bribery of its overseas subsidiaries. Parent companies' responsibilities include the establishment of policies and guidelines and the monitoring of their subsidiaries' regular compliance therewith.





Name	Sector Name	Sector Index
Agro & Food Industry[AGRO]	Agribusiness	AGRI
	Food & Beverage	FOOD
Consumer Products [CONSUMP]	Fashion	FASHION
	Home & Office Products	HOME
	Personal Products & Pharmaceuticals	PERSON
Financials [FINCIAL]	Banking	BANK
	Finance & Securities	FIN
	Insurance	INSUR
Industrials [INDUS]	Automotive	AUTO
	Industrial Materials & Machinery	IMM
	Packaging	PKG
	Paper & Printing Materials	PAPER
	Petrochemicals & Chemicals	PETRO
	Steel	STEEL
Property & Construction[PROPCON]	Construction Materials	CONMAT
	Construction Services	CONS
	Property Development	PROP
	Property Fund & REITs	PF&REIT
Resources [RESOURC]	Energy & Utilities	ENERG
	Mining	MINE
Services [SERVICE]	Commerce	COMM
	Media & Publishing	MEDIA
	Health Care Services	HELTH
	Tourism & Leisure	TOURISM
	Professional Services	PROF
	Transportation & Logistics	TRANS
Technology [TECH]	Electronic Components	ETRON
	Information & Communication Technology	ICT

### **PSR Rating System**

Capital Gain	Recommendation
> 15%	BUY
> 5% - 15%	ACCUMULATE / TRADING BUY
> 0% - 5%	NEUTRAL
0 <=	SELL

#### Remarks

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk reward profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation



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Kanittha Sriwong			
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Chaiyot Ingkhasorarat Chaloempong Phantupo

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п.		ماحدا	Offices	
ва	nø	KOK.	OTTICES	

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