

No TTW/312/64

11 November 2021

Subject Explanation of the operating result of the 2021 third quarter as compared with 2020 third quarter

To The President
The Stock Exchange of Thailand

Performance analysis of the third quarter of year 2021 and 2020

Description (Unit: MB)	Q3		Changes	
	2021	2020	+ / (-)	%
Total revenue	1,443.9	1,557.4	(113.5)	(7.3)
Total expenses	594.7	593.1	1.6	0.3
Profit sharing from investment in associated company	308.5	207.7	100.8	48.5
Net profit for the period of TTW	930.9	929.4	1.5	0.2

The operating results of TTW Public Company Limited (“the Company”) and its subsidiaries for the Q3’2021 and Q3’2020 are Baht 930.9 million and Baht 929.4 million, respectively. As compared with the operating results for the same period of last year, the operating results of the Company and its subsidiaries increased by Baht 1.5 million or representing an increase of 0.2% mainly due to the profit sharing from investment in associated compnay. The Company hereby clarified the significant changes as follows:

1) Revenues

Description (Unit: MB)	Q3		Changes	
	2021	2020	+ / (-)	%
Sales of treated water	1,409.9	1,525.8	(115.9)	(7.6)
Service income	31.5	30.2	1.3	4.3
Other income	2.5	1.4	1.1	78.6
Total revenues	1,443.9	1,557.4	(113.5)	(7.3)

Total revenues decreased by Baht 113.5 million or representing a decrease of 7.3% because sales of treated water decreased by Baht 115.9 million or representing a decrease of 7.6%.

Description (Unit: MB)	Q3		Changes	
	2021	2020	+ / (-)	%
Sales volume to PWA (million m ³)				
TTW	37.6	41.4	(3.8)	(9.2)
PTW	34.1	39.0	(4.9)	(12.6)
Sales of treated water to PWA				
TTW	925.6	974.8	(49.2)	(5.1)
PTW	433.5	500.9	(67.4)	(13.5)
Total sales of treated water to PWA	1,359.1	1,475.7	(116.6)	(7.9)
Sales of treated water to private sector agencies	50.8	50.1	0.7	1.4
Total sales of treated water	1,409.9	1,525.8	(115.9)	(7.6)

2) Cost of sales of treated water and services

Description (Unit: MB)	Q3		Changes	
	2021	2020	+ / (-)	%
Depreciation and amortisation	270.6	237.8	32.8	13.8
Cost of production, distribution of treated water and other service costs	207.5	250.0	(42.5)	(17.0)
Total cost of sales of treated water and services	478.1	487.8	(9.7)	(2.0)

Cost of sales of treated water and services decreased by Baht 9.7 million or representing an decrease of 2.0% mainly due to the depreciation expenses increased by Baht 32.8 million due to an increase in assets in tap water production from the same period last year. The cost of production, distribution of treated water and other service costs decrease by Baht 42.5 million mainly due to the decrease in sales volume.

3) Administrative expenses increased by Baht 11.3 million or representing an increase of 20.1% mainly due to the increase of CSR expenses.

4) The sharing of profit from investment in associated company increased by Baht 100.8 million or representing an increase of 48.5% mainly due to the increase in the performance of CKP's subsidiaries.

5) Financial costs decreased by Baht 3.8 million or representing a decrease of 5.8% due to repayment of long-term loans.

Statement of financial position

Description (Unit: MB)	30 Sep 2021	31 Dec 2020	Change	
			Amount	%
Total assets	21,894.1	22,842.4	(948.3)	(4.2)
Total liabilities	8,362.7	9,142.8	(780.1)	(8.5)
Total shareholders' equities	13,531.4	13,699.6	(168.2)	(1.2)

As at 30 September 2021, the company and its subsidiaries have the total assets, total liabilities and total shareholders' equities of 21,894.1 MB, 8,362.7 MB and 13,531.4 MB respectively. As compared with 31 December 2020, the total assets decreased by 948.3 MB or decreased by 4.2% mainly due to the depreciation and amortization. The total liabilities decreased by 780.1 MB or decreased by of 8.5%, mainly due to the loan repayment of 570 MB. The total shareholders' equities decrease by 168.2 MB or decrease by of 1.2% due to the net profit from operations and dividend payment.

Please be informed accordingly.

Yours Faithfully,

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